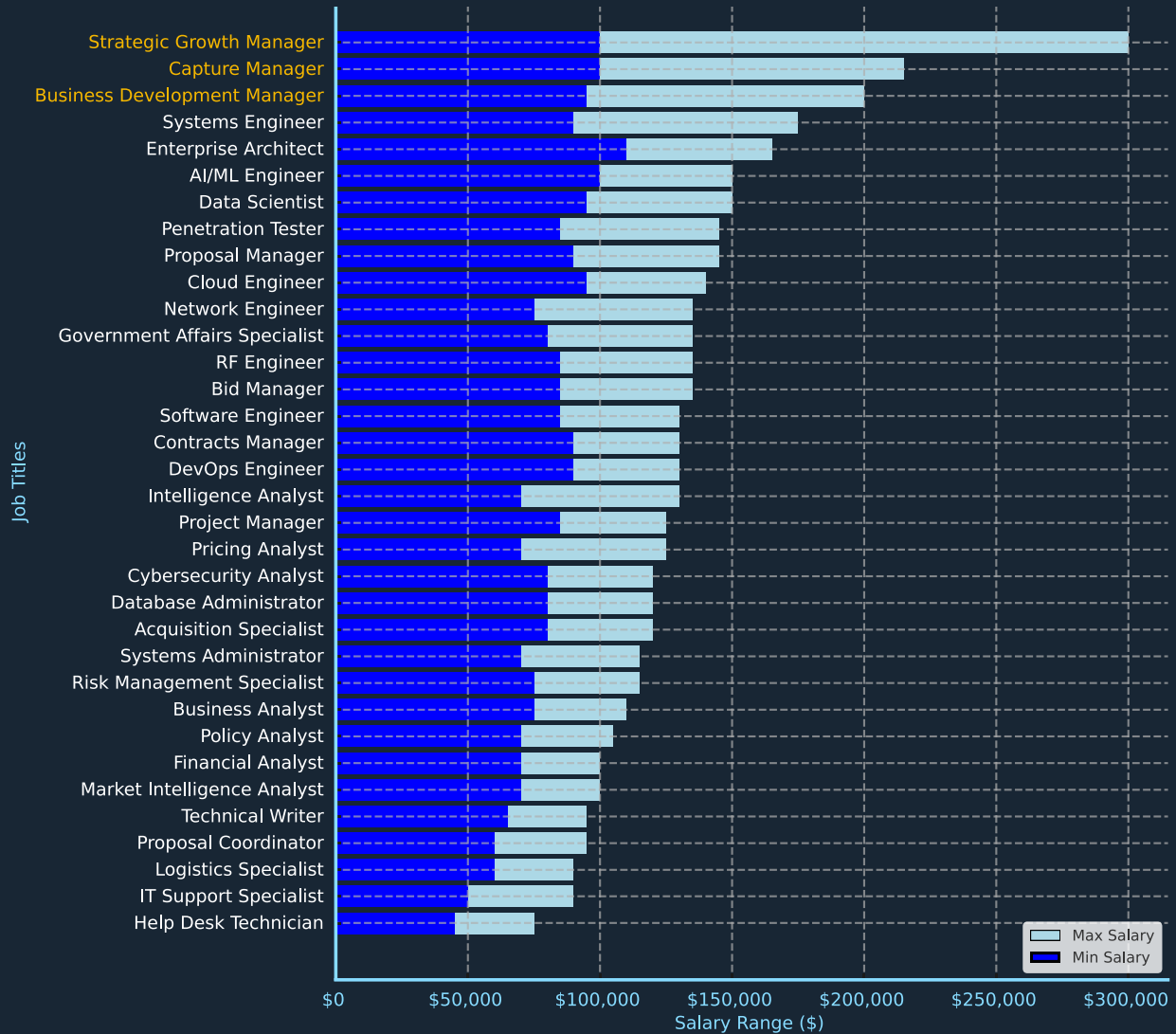


Top Jobs in GovCon

Visualization



Data gathered from the 2023-2025 independent research conducted by d8 Group. Sources include: comparably.com, reddit.com, ziprecruiter.com, glassdoor.com, indeed.com and salary.com

Why is transitioning into the private sector a smart move?

The private sector offers higher earning potential, performance-based incentives, and greater career growth compared to traditional roles. High-paying positions like Strategic Growth Manager, Capture Manager, and Business Development Manager can reach \$300,000 annually, leveraging skills in strategic planning, stakeholder management, and procurement.





Top Jobs in GovCon

List View

| TOP JOB TITLE | CATEGORY | ESTIMATED SALARY |
|-------------------------------|------------------------------|-----------------------|
| Strategic Growth Manager | Business Development/Capture | \$100,000 - \$300,000 |
| Capture Manager | Business Development/Capture | \$100,000 - \$215,000 |
| Business Development Manager | Business Development/Capture | \$95,000 - \$200,000 |
| Systems Engineer | Technical/Operational | \$90,000 - \$175,000 |
| Enterprise Architect | Technical/Operational | \$110,000 - \$165,000 |
| Data Scientist | Technical/Operational | \$95,000 - \$150,000 |
| AI/ML Engineer | Technical/Operational | \$100,000 - \$150,000 |
| Penetration Tester | Technical/Operational | \$85,000 - \$145,000 |
| Proposal Manager | Business Development/Capture | \$90,000 - \$145,000 |
| Cloud Engineer | Technical/Operational | \$95,000 - \$140,000 |
| Network Engineer | Technical/Operational | \$75,000 - \$135,000 |
| RF Engineer | Technical/Operational | \$85,000 - \$135,000 |
| Bid Manager | Business Development/Capture | \$85,000 - \$135,000 |
| Government Affairs Specialist | Business Development/Capture | \$80,000 - \$135,000 |
| Software Engineer | Technical/Operational | \$85,000 - \$130,000 |
| Intelligence Analyst | Technical/Operational | \$70,000 - \$130,000 |
| DevOps Engineer | Technical/Operational | \$90,000 - \$130,000 |
| Contracts Manager | Technical/Operational | \$90,000 - \$130,000 |
| Project Manager | Technical/Operational | \$85,000 - \$125,000 |
| Pricing Analyst | Business Development/Capture | \$70,000 - \$125,000 |
| Cybersecurity Analyst | Technical/Operational | \$80,000 - \$120,000 |
| Acquisition Specialist | Technical/Operational | \$80,000 - \$120,000 |
| Database Administrator | Technical/Operational | \$80,000 - \$120,000 |
| Risk Management Specialist | Technical/Operational | \$75,000 - \$115,000 |
| Systems Administrator | Technical/Operational | \$70,000 - \$115,000 |
| Business Analyst | Technical/Operational | \$75,000 - \$110,000 |
| Policy Analyst | Technical/Operational | \$70,000 - \$105,000 |
| Financial Analyst | Technical/Operational | \$70,000 - \$100,000 |
| Market Intelligence Analyst | Business Development/Capture | \$70,000 - \$100,000 |
| Technical Writer | Technical/Operational | \$65,000 - \$95,000 |
| Proposal Coordinator | Business Development/Capture | \$60,000 - \$95,000 |
| IT Support Specialist | Technical/Operational | \$50,000 - \$90,000 |
| Logistics Specialist | Technical/Operational | \$60,000 - \$90,000 |
| Help Desk Technician | Technical/Operational | \$45,000 - \$75,000 |